

ALABAMA BANKING SCHOOL

July 16-21, 2017 • Mitchell College of Business • University of South Alabama, Mobile

Organized in 1975, the Alabama Banking School (ABS) provides a planned environment for the study of banking tailored to the needs of Alabama banks. The school is sponsored by the Alabama Bankers Association and is governed by a board of trustees. Students are in residence one week each year for the three sessions they attend. During each session, students spend a minimum of 40 hours in the classroom and work on case studies in the evenings. They also take comprehensive final exams and are assigned home study problems between resident sessions. These problems must be completed satisfactorily for students to return to school and qualify for graduation.

"I began my banking career in the year 2000 with SouthTrust Bank and was immediately enrolled in the Alabama Banking School. In my three years as a student, I received a wealth of information that I could immediately incorporate into my daily routine. Coming back as class director and then later as school director, I have enjoyed helping our Alabama bankers hone their positional skills as well as learn new ones. I am excited about the future of the Alabama Banking School and look forward to being involved for many years to come," said John Naughton, First Community Bank, Mobile.

HOME STUDY The time in residence at the Alabama Banking School is only a portion of the overall curriculum of the school. Students must successfully complete three home study problems between terms. Home study problems must be received on or before a specified due date. Applicants should consider this aspect of the school to ensure they will be able to devote the necessary time outside the classroom.

PURPOSE The course of study is designed to enhance the knowledge and skills of its participants in banking and related areas. The school's curriculum provides broad exposure to banking topics and issues. The program culminates during the last year in an activity that allows students to run their own virtual bank through a computer-based bank simulation called BankExec. BankExec

participants will graduate with a well-rounded understanding of the cause-and-effect relationship resulting from each decision made in their effort to run a profitable bank.

ATTENDANCE Students must attend all assigned classes during the resident session and complete the required work; first and second-term students must participate in final examination while graduating seniors present final BankExec results to a panel of judges.

FACILITIES The Alabama Banking School is held on the campus of the University of South Alabama in Mobile. Classes, housing and food services are provided on the university campus. Students are required to live in lodging provided at the school.

ADMISSIONS An applicant for admission to the Alabama Banking School must meet one of the following criteria:

- be an officer, director or an employee of a commercial bank or other approved financial institution;
- a staff member of the Alabama State Banking Department, FDIC, Federal Reserve, or Office of the Comptroller of the Currency;
- or, an officer or employee of an associate member of the Alabama Bankers Association.

Applicants must be high school graduates and should have two years of banking experience prior to attending their first session. Two years or more of college education may be substituted for one year of banking experience. Familiarity with basic accounting is highly desirable. Any student who has not had experience or education in accounting should complete either a college accounting course or a similar course.

The admission policy of the Alabama Banking School assures equal opportunity for all qualified persons without regard to race, religion, sex, color, national origin, age or handicap. Employees of non-member banks may attend for an additional fee on a space available basis.

For more information, contact Scott Miller at (334) 244-9456 or smiller@alabamabankers.com.

"My experience at ABS was one of the most valuable experiences I have ever had. The knowledge we received from the instructors and staff was exceptional, and I continue to reflect back on the training we received quite often. As wonderful as the school side of ABS was, the connections and friendships I made was even better. I have really enjoyed keeping up with my classmates and following everyone's careers. Overall, my time with ABS was a wonderful experience," said **Bill Lewis**, Trustmark.

TENTATIVE CURRICULUM

FIRST YEAR CLASS

History of Banking
Deposit Products
Human Resource Management
Credit Scoring
Interpersonal & Organizational Communication
General Accounting Theory
Bank Law & Regulation
Compliance/BSA & CIP
Commercial Lending I & II
Employment Counseling and Evaluation
Economic Outlook

SECOND YEAR CLASS

Mortgages & Titles
Tax Return Analysis
Lending Policies, Documentation, & Loan Review
Residential Lending
Funds Management
Arbitration/Mediation
Bank Marketing
Written Communication
Effective Presentation
Information Technology & Security
Bank Financial Planning
Coping with Regulators
Fair Lending
Economic Outlook

THIRD YEAR CLASS

BancExec Orientation
BankExec Introduction
Asset/Liability Management
Bankruptcy
Bank Audits & Examinations
Fraud Detection & Deterrent
Shareholder Meeting Presentation Skills
Practical Trust Services
Shareholder Meeting Preparation



APPLICATION REQUIREMENTS See application on reverse side

Application Agreement: In completing this application to the Alabama Banking School, I acknowledge that I will attend all scheduled classes and all school-sponsored activities during the school session, diligently work to complete all assigned home study problems, and abide by all the rules and regulations of the school. Failure to do so will cause loss of credit and/or dismissal from the school. Grades are available to senior management upon written request.

Cancellation Policy: Application may be withdrawn without penalty prior to June 16, 2017. ABA will process a \$100 per person administrative fee for all cancellations between June 16, 2017 and June 30, 2017. **Cancellations after June 30, 2017 will resort in the forfeiture of all fees.** All cancellations must be received in writing via email to Scott Miller at smiller@alabamabankers.com.

I understand and agree that I will be required to live in assigned lodging. Admissions policies of the Alabama Banking School assure equal opportunity for all qualified persons without regard to race, color, religion, gender, national origin, sexual orientation, age or disability.

APPLICATION *Application deadline is June 30, 2017.* Carefully read the admission requirements listed in the brochure before filling out this application. Return completed form and fees to: ABA, 445 Dexter Ave., Suite 10025, Montgomery, AL 36104.

FEES*: First and Second Year (\$1,450), Third Year (\$1,500); Non-Member First and Second Year (\$1,950), Non-Member Third Year (\$2,000)

Mr. or Ms. First Name _____ Last Name _____ Badge Name _____ Date of application _____

Full Name (as it should appear on diploma) _____

Bank _____ Title _____ Email _____ Date of Birth _____

Bank Address _____ City, State & Zip _____

Phone _____ Cell _____ Emergency Contact _____ Phone _____

Check here if you would like to have a private room (additional fee \$150) **EDUCATIONAL BACKGROUND** (Check highest level) :

- High school graduate
- Junior college graduate (major) _____
- College graduate (major) _____
- Advanced degree (major) _____

**Fees for private room and class dues may be billed separately.*

BANKING EXPERIENCE

From	To	Bank	City/State	Title

Do you suffer from any physical disability? Yes or No *If yes, please attach letter of explanation. In compliance with the ADA, the Alabama Banking School will make reasonable efforts to accommodate requests. Call (334) 244-9456 or (800) 239-7338.*

APPLICATION MUST BE SIGNED BY APPLICANT AND SUPERVISOR Signature of applicant _____ Date _____

I recommend the above applicant for admission to the 2017 session of the Alabama Banking School.

Name and title of applicant's supervisor _____ Signature _____ Date _____

Supervisor's phone number _____ Supervisor's email _____

PAYMENT METHOD Total fees due*: \$ _____ Check enclosed Please send me an invoice
 Please bill the following credit card: Visa Mastercard Discover Amex
 Credit Card No. _____ Exp. date _____
 Name on card _____ Signature _____